



**b4b solutions**  
Customer Experience

STARTER PACKAGE

# MS TEAMS & SAP SALES CLOUD

---

State-of-the-art collaboration tools help you create  
a productive work environment that motivates  
your team to perform at their best.

[b4b-solutions.com](https://www.b4b-solutions.com)

# REDEFINE **COLLABORATION AS A FACTOR OF SUCCESS** WITH MS TEAMS INTEGRATION IN SAP SALES CLOUD.

Microsoft Teams is here to stay. Companies around the globe are now using this application for digital collaboration.

Do you value SAP Sales Cloud as a professional work environment for your sales department and would also like to use the advantages of the popular collaboration tool for your sales? Our starter package allows you to create a work environment that combines the best of both worlds. Redesign digital sales work and engage prospects and customers with individual advice, short response times and customised offers.

## OVERVIEW OF THE PACKAGE

- Business objects are integrated with SharePoint Online and MS Teams
- Upload, retrieval and editing of documents directly within SAP Sales Cloud
- Teams groups and channels for business objects can be targeted directly to initiate communication
- Focused communication via PrivatChat and PrivatCall features

COMBINE A SHARED VIEW OF THE CUSTOMER WITH A PRODUCTIVE WORK ENVIRONMENT



## IHRE VORTEILE

Existing tools can be used more efficiently

Streamlined communication within the team

Optimised file management

Shorter sales cycles

Improved customer experience

## OUR OFFERS\*

Installation

Training session for your users  
(max. 2 hours)

Technical support

Updates and upcoming  
functional upgrades

**\* We are happy to send you an individual offer upon request!**

**B4B Solutions GmbH**

Liebenauer Hauptstraße 2–6, A/I | A-8041 Graz  
Kaiserswerther Straße 115 | D-40880 Ratingen